





Jerita L. DeBraub Salley

Partner



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Jerita is a corporate and transactional attorney who counsels and represents clients in mergers, acquisitions, and divestitures, commercial contracts, and corporate governance matters in various industries. She has served as lead counsel by negotiating transaction documents, coordinating due diligence, and preparing financing, leasing, real property, and closing documentation, in multiple acquisitions and divestitures by public and private companies ranging from less than \$1 million to more than \$265 million. Jerita represents a wide range of clients, including government contractors, broadcasters, cable providers, software and other technology providers, financial institutions, and non-profit corporations.

Representative Matters

- Lead transactional counsel for a wide range of companies in the sales and acquisitions of various assets across several industries.
- Lead transactional counsel for a rapidly growing national radio broadcaster in multiple, complex asset and stock acquisitions ranging from \$254 million to \$3 million transactions.
- Lead transactional counsel in the sale of 200 broadcast towers and related assets to a tower company, including negotiating leaseback and similar use arrangements.
- Drafts and negotiates a variety of agreements, including letters of intent, asset and stock purchase agreements, loan documents, lease agreements, non-competition agreements, local programming and marketing agreements, closing documentation, and other corporate contracts, conducts due diligence and handles closings.

Practice Areas

Corporate
Government Contracts
Health Care Transactions
Media
Product Distribution and Transactional Support
Telecom, Media & Technology
TMT Transactions

Credentials

Education

J.D., Howard University School of Law
B.A., University of Virginia

Law Journals

Member, *Howard Law Journal*

Bar and Court Memberships

District of Columbia Bar
Virginia Bar

- Drafts and negotiates purchase agreements on behalf of government contractors.
- Drafts joint venture agreements on behalf of government contractors.
- Represents clients in the purchase and sale of television and radio stations.
- Counsels clients in connection with acquisitions, sales, and exchanges of numerous radio stations in multiple markets for publicly traded and private companies.
- Drafts and negotiates a wide variety of intellectual property and services agreements.
- Counsels clients in general corporate compliance matters, including drafting bylaws, operating agreements, and merger agreements.
- Assists non-profit corporations that are filing for tax exempt status with the Internal Revenue Service (IRS) and general compliance issues.
- Manage commercial contract portfolio (including NDAs, supply agreements, supply and data agreements, supplemental distribution agreements and tolling agreements) for leading chemical manufacturing company.

Affiliations

- American Bar Association (ABA)
- Fellow, Leadership Council on Legal Diversity (LCLD) (2017)
- Past Board Chair, DC Family & Youth Initiative
- Federal Communications Bar Association (FCBA)
 - Co-chair, Transactional Practice Committee (2014)
- National Bar Association (NBA)
- Women's Bar Association (WBA)

Recognitions

- National Black Lawyers Top 40 Under 40 (2021)
- Named by *The Legal 500 US* a "recommended lawyer" in Telecom and Broadcast Regulatory Law (2018) and Telecom and Broadcast Transactional Law (2018, 2022)
- Named one of DC's "Rising Stars" for Business/Corporate by *Super Lawyers* magazine (2016-2017)
- Named one of City Year Washington, DC's Idealists of the Year (2013)