Government Contracts

We have unparalleled reputation and credibility with decision-makers in virtually every part of the government, leveraging our deep bench of cross-disciplinary talent to assemble the ideal team for every client matter – from the largest defense contractors to small and emerging businesses.

Wiley’s Government Contracts Practice includes more than 45 experienced attorneys and consultants who provide the full range of government contracts legal counseling and litigation services. We represent contractors of all sizes, from the largest Pentagon partners to small, disadvantaged businesses and Historically Underutilized Business Zone (HUBZone) contractors. Our clients span virtually all industries – defense and aerospace, intelligence, information technology, professional services, telecommunications, health care, architectural & engineering (A&E), and construction services. Clients turn to us for our deep expertise, strong “bench,” and ability to craft legally sound solutions that meet their business objectives while controlling costs. Because of our successes and reputation for client service, Wiley is consistently ranked by Chambers USA in the top tier of the nation’s government contracts practices.

Proven Track Record

Wiley has served as “go-to” counsel on scores of high-stakes government contracting matters, including:

- Successfully protested award of a multibillion-dollar defense freight transportation contract at GAO, forcing the agency to reopen the competition, and then defended the agency’s subsequent favorable award decision through appeal to the Federal Circuit.
- The representation of a leading systems integrator pursuing one of the largest claims ever before the Armed Services Board of Contract Appeals (ASBCA).
- The preparation, negotiation, and successful resolution of claims worth hundreds of millions of dollars in connection with one of the largest commercial item information technology contracts ever awarded.

Deep Bench

Our greatest asset is our people. Chambers consistently praises our deep bench, noting that our “experience and skill earns the trust and preference of major defense and aerospace contractors” and observes that “the group works very well—they staff

Capabilities

- Bid Protests
- Corporate Issues, Mergers & Acquisitions, and Due Diligence
- Cost Accounting and Cost Allowability
- Crisis Management for Government Contractors
- Employment Issues in Government Contracting
- Ethics Advice & Compliance Audits and Plans
- Expeditionary Contracting in the Mideast and Southwest Asia
- Export Controls, Foreign Corrupt Practices Act, Buy American Act, and Trade Agreement Act
- Federal Grants and Cooperative Agreements
- Foreign Agents Registration Act
- Government Claims and Terminations
- GSA Schedule and Commercial Item Contracts
- Health Care Contracting
- Internal Investigations and False Claims Act
- Patent and Data Rights Counseling and Disputes
- Regulatory and Legislative Counseling
- Requests for Equitable Adjustment, Claims, and Disputes Litigation
- Small and Emerging Businesses
- State and Local Procurement Law
- Suspension and Debarment
- Teaming Arrangements, Strategic Alliances, and Subcontracting
effectively, respond quickly to client desires and understand how we operate and expect them to operate.”

All of Wiley’s Government Contracts attorneys are active in industry associations and the federal procurement bar. Many of our attorneys hold leadership positions on committees of the American Bar Association’s (ABA) Section of Public Contract Law, as well as the COFC and Federal Circuit Bar Associations. They serve on boards of industry organizations and are routinely recognized by the business community for their expertise. The Practice also includes a deep pool of attorneys who have experience litigating and counseling clients on classified matters within the defense and intelligence communities.

**Leveraging the Expertise of Wiley**

We routinely leverage the expertise of Wiley’s other practices to provide the best possible counsel to our clients across a wide array of potential legal issues. For example:

- Wiley’s White Collar Defense & Government Investigations Practice features seasoned criminal defense attorneys with a wealth of experience in resolving false claims issues and other government investigations.
- Our Election Law & Government Ethics Practice regularly advises clients on the growing number of federal, state and local laws that regulate campaign contributions, political advocacy, lobbying, ethics, and ballot access.
- Wiley’s Health Care Practice represents many clients who are contractors under the Affordable Care Act, Medicare, Medicaid, Federal Employees Health Benefits, and DOD TRICARE programs.
- Our Employment and Labor Law Practice counsels clients on the special employment law challenges facing government contractors.
- Wiley’s commercial litigators are adept at litigating civil disputes commonly faced by government contractors, such as prime-subcontractor disputes and enforcement of non-disclosure and non-compete agreements.
- Our International Trade Practice regularly assists companies in navigating the International Traffic in Arms Regulations (ITAR) and the Export Administration Regulations (EAR), and advises regarding acquisitions subject to approval by the Defense Security Service (DSS).

**Alerts, Newsletter, and “Boot Camps”**

We keep clients abreast of new developments affecting the government contracting community through timely Client Alerts accessible through social media, RSS feeds, or email. Our periodic newsletter, Government Contracts Issue Update, reports on regulatory, legislative, and case law developments as well as other issues of interest to the government contracting community. To subscribe to our complimentary Alerts and the Government Contracts Issue Update, click here.

Clients and friends of the firm can also participate in its series of complimentary Government Contracts “Boot Camps,” periodic one-hour webinars devoted to different topics of interest spanning all areas of the federal procurement system. “Boot Camps” are interactive, with copies of the speaker’s written material available for future reference. We hold these webinars over the lunch hour to avoid disruptions to the work day and routinely apply for Continuing Legal Education (CLE) credits in Virginia, which many other states recognize. To find out more about our “Boot Camps,” including the topics we have covered, click here.

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