



2016 Management Conference

September 26 – 28

GRAND HYATT WASHINGTON
Washington, DC

Featuring:

AEC Management Conference • The Aluminum Association Annual Meeting • Networking Events



ALUMINUM
EXTRUDERS
COUNCIL

www.aec.org



The
Aluminum Association 
www.aluminum.org

AEC Management Conference

September 26–28, 2016

For the latest information and additional details, visit AECmeets.org and follow the link to the Management Conference/Aluminum Week website.

The Aluminum Extruders Council and its members have been leading the way on a number of important issues, including Fair Trade, business excellence, promoting the industry, and more. *Join the Aluminum Extruders Council in Washington, DC to discover how the AEC continues to lead the way!*

This year, the AEC Management Conference will be co-located with the Aluminum Association’s Annual Meeting, providing a unique, exciting and unrivaled opportunity for learning, information-sharing and networking.

Get a deeper understanding of the latest issues that affect business and your operations; learn from business, industry and other experts who will share their insights and knowledge.

Why Attend

- Obtain useful tools and information to gain a competitive edge.
- Gain critical insight and data on relevant business and industry issues.
- Discover technical advances in extrusion technologies and market drivers.
- Expand and develop relationships with fellow industry professionals.
- Learn ways to improve business operations.
- Obtain career-advancing potential.
- Learn about our progress in our China Fair Trade case.



Choose to attend the AEC Management Conference only or add selected Aluminum Association sessions to register for “Aluminum Week”. The following events will be included in the universal “Aluminum Week” registration.

MONDAY, SEPTEMBER 26	TUESDAY, SEPTEMBER 27	WEDNESDAY, SEPTEMBER 28	THURSDAY, SEPTEMBER 29
AEC Committee / Team Meetings	Management Conference General Session (AM) Management Conference Focus Sessions (PM) AEC Reception with Tabletop Displays		Capitol Hill Visits
* AA Luncheon with Speaker: Alan Clark, CM Group * AA Breakouts: Market Trends in Transportation & Differentiating Aluminum  Welcome Reception at NAM Headquarters Rooftop	* AA Luncheon with Political Speaker * AA Breakouts: Trade 	Joint AEC / Aluminum Association General Session (All Welcome!)	
The Aluminum Association Committee Meetings	Defending the Industry Breakout Session (AM) Capitol Hill Visits (PM) Reception & Aluminum Association Dinner	Press Roundtable ITC Hearing Prep	ITC Hearing

KEY: AEC Only Events JOINT/ UNIVERSAL PASS Only Events ALUMINUM ASSOCIATION Only Events

*Indicates event included in the universal registration option in addition to AEC and joint events. An additional registration & fee is required.

2016 Management Conference • Aluminum – Leading the way

Aluminum Week Program Highlights

Choose the "Universal" registration option to add these events to your AEC Management Conference experience. View the Aluminum Association Schedule at aluminum.org/aluminum-association-annual-meeting-agenda-2016

MONDAY, SEPTEMBER 26

2:00 p.m. – 4:45 p.m. Aluminum Association Breakout Sessions
The Aluminum Association will be examining important issues with tracks, including *Market Trends in Transportation and Differentiating Aluminum*. See page 5 for details.

Noon – 1:30 p.m. Aluminum Association Luncheon
Featured Speaker: Alan Clark, The CM Group
See page 4 for details.

Joint Welcome Reception

6:00 p.m. – 7:00 p.m. National Association of Manufacturers Rooftop
Kick off the conference with AEC and Aluminum Association members outside on the rooftop of the nearby National Association of Manufacturers headquarters. Networking, conversation and refreshments will be highlighted by great views of our nation's Capital.

TUESDAY, SEPTEMBER 27

9:00 a.m. – 11:45 a.m. Aluminum Association Breakout Sessions
Trade issues will be covered.

Noon – 1:15 p.m. Aluminum Association Luncheon with Political Speaker
A presentation by a political speaker will be featured.

Capitol Hill Visits

The Aluminum Association and the Aluminum Extruders Council are planning separate visits to Capitol Hill to meet with elected officials and/or their staffs to discuss general aluminum industry and manufacturing issues. Indicate your intent to participate on the registration form.
Times are subject to change.

Aluminum Association Hill Visits

THURSDAY, SEPTEMBER 27

2:00 p.m. – 4:45 p.m.

AEC Hill Visits

THURSDAY, SEPTEMBER 29

9:00 a.m. – 2:00 p.m.

AEC Hill visits are included in the AEC Management Conference registration



AEC Events
 JOINT/ UNIVERSAL PASS Events
 ALUMINUM ASSOCIATION Events

Schedule at a Glance

MONDAY, SEPTEMBER 26

7:00 a.m. – 5:00 p.m. Registration Open
8:00 a.m. – 9:00 a.m. Aluminum Association Breakfast – *Aluminum Association Only*
8:00 a.m. – 5:00 p.m. AEC Committee and Team Meetings
9:00 p.m. – 11:45 p.m. Aluminum Association Committee Meetings
Noon – 1:30 p.m. Luncheon with featured speaker – Alan Clark, CM Group*
2:00 p.m. – 4:45 p.m. Aluminum Association Breakout Sessions*
6:00 p.m. – 7:00 p.m. Joint Welcome Reception at National Association of Manufacturers Rooftop

TUESDAY, SEPTEMBER 27

NOTE: The Aluminum Association and AEC are conducting separate programs on Tuesday.

7:00 a.m. – 5:00 a.m. Registration Open
7:30 a.m. – 8:15 p.m. AEC Breakfast
8:15 p.m. – Noon AEC General Session with featured speaker Karen McBeth, Platts
Noon – 1:15 p.m. Luncheon with guest political speaker*
1:15 p.m. – 4:45 p.m. AEC Breakout Sessions
See page 6 for details
1:30 p.m. – 4:45 p.m. Aluminum Association Capitol Hill Visits*
5:00 p.m. – 6:30 p.m. Reception with tabletop displays

WEDNESDAY, SEPTEMBER 28

7:00 a.m. – 5:00 p.m. Registration Open
8:00 a.m. – 9:00 a.m. Joint Breakfast with tabletop exhibits
9:00 a.m. – 10:45 a.m. Joint General Session
11:00 a.m. – 11:45 a.m. AEC Town Hall

THURSDAY, SEPTEMBER 29

9:00 a.m. – 2:00 p.m. AEC Optional Capitol Hill Visits

AEC reserves the right to alter the program and substitute speakers as needed.

**An additional registration & fee is required. See registration form for details.*

The Program

For the latest information and additional details, visit AECmeets.org and follow the link to the Management Conference/Aluminum Week website.

MONDAY, SEPTEMBER 26

8:00 a.m. – 5:00 p.m. AEC Committee and Team Meetings

See page 5 for meeting schedule.

9:00 a.m. – 11:45 a.m. Aluminum Association Committee Meetings

Noon – 1:30 p.m. Aluminum Association Luncheon with featured speaker*



Alan Clark, The CM Group

Alan Clark is the managing director of The CM Group, a recognized global authority on China's aluminium industry. Clark's 25 years in the industry began with Comalco Aluminum, now Rio Tinto Aluminium (RTA) where he joined a team dedicated to the development of new aluminum casting and alloying technologies. Over the years

he was drawn to the emergence of China as a potential powerhouse in non-ferrous metals supply and demand, and in 1998, he co-established a new business to analyze China's growing influence on key non-ferrous industries.

2:00 p.m. – 4:45 p.m. Aluminum Association Breakout Sessions

See page 5 for details.

6:00 p.m. – 7:00 p.m. Joint Welcome Reception at National Association of Manufacturers Rooftop (All Welcome!)

TUESDAY, SEPTEMBER 27

NOTE: The Aluminum Association & AEC are conducting separate programs on Tuesday

7:30 a.m. – 8:15 a.m. AEC Breakfast

8:15 a.m. – Noon AEC General Session

Global Aluminum Industry Outlook



Karen McBeth, Platts

In her capacity as Editorial Director, Metals Pricing and Market Engagement, Karen McBeth oversees Platts' global price assessing and development of price indices for the ferrous and nonferrous markets. She is actively involved in researching new assessments, updating methodologies, training editors and engaging with the industry.

Karen will discuss aluminum pricing and how recent trends and events are affecting global market pricing and premiums.

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TUESDAY, SEPTEMBER 27 – continued

China Market Economy Status and the WTO



Alan Price, Wiley Rein

Alan Price, a Partner and Chair of International Trade at Wiley Rein, will outline the latest developments in China's attempt to become recognized by the World Trade Organization (WTO) as a market-based economy. He will explain the ramifications of this issue for the

extrusion industry, and manufacturing in general. Later in the day, Alan will host a workshop in which he will go into more detail about how the AEC and its members can join the fight.

2017 Survey Season

New Surveys & Reports Team Leader, Andy Curland of Vitex Extrusions, brings new insight to the AEC Surveys Program. In this interactive session, Andy will not only reinforce how important it is to participate in all of the surveys for 2017 but he will also discuss what other data may be of value for North American extrusion companies. Come prepared to ask questions and offer ideas.

Supplier Tack 5 Presentations

Select AEC Supplier Members each take five minutes to brief members on their products and services for the aluminum extrusion industry.

Business Excellence Update

Now that ET '16 is in the rear view mirror, what are the upcoming programs and conferences that AEC will be conducting? Learn what's new and what's next from Business Excellence Steering Committee Chairman Craig Werner.

Industry Promotion Update

Moving steadily along, the Industry Promotion initiative is heading into its fifth year. Learn how the program has grown and what's on the horizon to engage potential extrusion customers and grow the pie!

Noon – 1:15 p.m. Luncheon with guest political speaker*

A political commentator has been invited to share thoughts and observations on the political climate in Washington.

**An additional registration & fee is required. See registration form for details.*

2016 Management Conference • Aluminum – Leading the way

The Program *- Continued*

Join us Tuesday, September 29 at
AEC Hill visits – included in your AEC
Management Conference registration!

TUESDAY, SEPTEMBER 27 – *continued*

1:15 p.m. – 4:45 p.m. AEC Breakout Sessions
See page 6 for details.

5:00 p.m. – 6:30 p.m. Reception with tabletop displays
Stop by to talk with AEC Supplier Members about what they have to offer the extrusion industry and how they can help you!
Then enjoy networking with extrusion industry colleagues.

WEDNESDAY, SEPTEMBER 28

8:00 a.m. – 9:00 a.m. Joint Breakfast with tabletop exhibits
9:00 a.m. – Noon Joint General Session

CEO Insights Panel

The CEO Insights session will include perspectives from industry leaders.

Where Disruptive Innovation Comes From


Michael Steep

Mike Steep offers a first-hand look at the inner-workings of Silicon Valley and some of the world's most innovative companies. An expert on "operationalizing innovation," Steep's authoritative and focused speaking style inspires audiences to rethink current business models, and stresses that innovation is not necessarily the result of a "light bulb moment" but rather the ability to apply the right idea, technical expertise, business model, and even company culture to an old problem.

AEC Town Hall Session

AEC leaders gathered this past summer for another strategic planning session for AEC. Council leaders delve deep into the three strategic areas: Industry Promotion & Growth, Member Engagement and Business Excellence. After a brief presentation to hear where the Council is headed, share your thoughts and ideas at this popular interactive forum.

AEC reserves the right to alter the program and substitute speakers as needed.

 AEC Events  JOINT/ UNIVERSAL PASS Events  ALUMINUM ASSOCIATION Events

AEC Committee / Team / Task Force Meeting Schedule

MONDAY, SEPTEMBER 26

8:00 a.m. – 9:45 a.m. Executive Committee
Safety Team
Surveys & Reports Team

10:00 p.m. – 11:45 p.m. Automotive Team
Finishing Team
Seed Team

11:30 p.m. – 2:45 p.m. Die Team
1:00 p.m. – 2:45 p.m. B&C Team

2:00 p.m. – 3:45 p.m. Webinars Advisory Team
3:00 p.m. – 5:00 p.m. Business Excellence Steering Committee
Industry Promotion
Steering Committee

WEDNESDAY, SEPTEMBER 28

7:15 a.m. – 8:45 a.m. Supplier Task Force
Educational Strategy
Task Force

Noon – 3:00 p.m. Board of Directors

Aluminum Association Universal Pass Breakout Sessions

MONDAY, SEPTEMBER 26

Block 2A: Market Trends in Transportation

2:00 p.m. – 2:45 p.m. Conversations about CAFE
3:00 p.m. – 3:45 p.m. Realizing Mass Reduction
4:00 p.m. – 4:45 p.m. Anticipating Customer Needs

Block 2B: Differentiating Aluminum

2:00 p.m. – 2:45 p.m. Engaging Environmental Leaders
3:00 p.m. – 3:45 p.m. Certifying the Aluminum Value Chain
4:00 p.m. – 4:45 p.m. Global Perspectives on Industry Sustainability



2016 Management Conference Breakout Sessions

Choose one session within each time slot to attend a total of three Breakout Sessions.

Education & Preparation

Industry Intelligence

1:15 p.m.
to
2:15 p.m.

Safety

Tony Samento, Samento Industrial Training

With 20 years' of experience as a crane and forklift operator, Tony Samento witnessed his coworker being pulled into a high-speed paper machine and realized the need to educate employees on personal responsibility for safety was necessary. Tony Samento, President of Samento Industrial Training Systems, Inc. (SITS, Inc.) has provided safety training to over 180,000 employees in various environments across the United States and overseas. Mr. Samento will provide a sample presentation representing some of the training they provide and the negative consequences that often leads to injury and death.

Current Perspective on Future Material Use in Automotive Applications

Abey Abraham and Scott Ulnick, Ducker Worldwide

At Aluminum Week 2012, lightweighting in automotive—and how it would affect the aluminum industry—was a big topic of conversation. As forecast by Ducker Worldwide, the use of extrusion in automotive applications has exploded since then. Four years later, the auto industry's drive to attain the 2025 CAFE standard of 54.5 mpg is transforming the industry, and creating new material opportunities. Learn what's been achieved – and what lies ahead for extruders.

2:30 p.m.
to
3:30 p.m.

Process Optimization: What Your Team Needs to Know

Craig Werner, Kaiser; Richard Dickson, Hydro; Jerome Fourmann, Rio Tinto – Aluminium Product Group

There is no other **single** source where information specific to the aluminum extrusion industry is available in an organized, comprehensive manner to help AEC member teams to excel than the Process Optimization Workshop. This two-day seminar provides a unique opportunity to thoroughly understand metallurgy, the "flow" through the thermo-mechanical processes and the critical areas to focus on to ensure safe, high quality and high productivity production. An overview of the POW, as well as sample educational content from the event, will be featured.

AEC EPD and Beyond

Guy Charpentier, Bonnell Aluminum; Nuño de Silva, thinkstep; AEC EPD participant

The program to develop an extrusion industry Environmental Product Declaration (EPD) is nearly complete. Eleven AEC members—from the largest to among the smallest—participated in the data gathering, covering more than 30 locations and over 90 presses. The two resulting EPDs will provide the most up-to-date and comprehensive information about the environmental impact of North American aluminum extrusion to date. This session will recap the EPD results, provide valuable information on how the data can be used, and discuss what's coming next in terms of environmental information requests.

3:45 p.m.
to
4:45 p.m.

What's New in Pretreatment for Finishing

– Details unavailable at press time

Please visit www.AECmeets.org for information as it becomes available.

Critical Data Panel Discussion

Craig Werner, Kaiser Aluminum; Andy Curland, Vitex Extrusions; Marc Illies, Alexandria Industries

Each year, AEC sends various surveys to North American Extruder Members regarding critical business data related to productivity, scrap, staffing and other processes. Those that regularly participate in these surveys appreciate the tremendous value that this exercise provides. Following up on Craig Werner's ET'16 paper showed "what matters" to extruders in benchmarking operations, the panelists will lead an interactive discussion of existing surveys, data and reports. Learn how to benefit from this data and take away useful, critical information to understand how to improve and what really matters to you and your operation.

2016 Management Conference Breakout Sessions – Continued

Fair Trade

China and Market Economy Status

Alan Price, Wiley Rein; Jesse Gary, Century Aluminum

In this workshop, Alan Price, partner at Wiley Rein, will provide an overview of the events surrounding China's demand at the WTO to be recognized as a market economy. Alan will discuss the U.S. government's position on the case, and what we can do to affect the decision.

AEC Fair Trade Update

Robert DeFrancesco, Wiley Rein; Jeff Henderson, AEC

In this workshop Robert DeFrancesco, the AEC's lead attorney on the China case from Wiley Rein, and Jeff Henderson will provide an in-depth review of the ongoing trade case. Topics to be covered include scope and circumvention issues, the Sunset Review, and the cases against Zhongwang.

U.S. Curtainwall Case: Update and Call to Action

David Spooner, Barnes & Thornburg LLP

Get an update on the aluminum curtainwall scope case related to Chinese aluminum extrusion imports. Representatives close to the case will discuss the threat and explain what aluminum extruders can do to protect this market.

*AEC reserves the right to alter the program
and substitute speakers as needed.*



The Hotel

Grand Hyatt Washington

The Grand Hyatt Washington is conveniently located in the Penn Quarter neighborhood of downtown Washington, DC. A block of rooms is being reserved at the special rate of \$299/night (single or double). Contact the hotel directly to make your room reservations. This event is popular and will likely sell out; make your room reservations as early as possible, and no later than **August 29, 2016** to take advantage of the special AEC room rate.

Grand Hyatt Washington

1000 H Street, NW
Washington, DC 20001

Tel: 202.582.1234 Fax: 202.637.4781

For reservations: 888.421.1442

*Be sure to mention the Aluminum Week: 2016
when making your reservation to get the special
discounted rate.*

Or, make your room reservation online by going to www.AECmeets.org and follow the link to the 2016 Management Conference website and choose "Travel & Lodging".

Transportation

A variety of public transportation options from nearby airports are available to and from the hotel, including convenient DC Metro access from the lobby. Super Shuttle service and taxis are available from the three area airports; fees vary depending on the airport. For details click on the Aluminum Week website at www.AECmeets.org.

Registration Options

The combined Universal Pass registration includes the full AEC Management Conference program starting on Monday evening through Thursday, as well as the Aluminum Association Breakout Sessions on Monday and luncheons on Monday and Tuesday.

The AEC Management Conference Only registration includes all AEC programmed events starting with the Welcome Reception on Monday evening through our optional Capitol Hill visits on Thursday.

See registration form on page 8 for fees and details.



2016 Aluminum Week REGISTRATION FORM

September 26 – 28, 2016

GRAND HYATT WASHINGTON · WASHINGTON, DC

Register online at www.aecmeets.org by following the link to the Management Conference website. Only those registered may attend scheduled functions. Registration fees include all as-registered program sessions, take home materials, scheduled receptions, meals and break refreshments.

(Please Print) Full Name _____

Preferred First Name for Badge _____

Title _____ Email _____

Company _____

Company Address _____

City, State/Province _____ Zip/Postal Code _____ Country _____

Telephone _____ Fax _____

Spouse's Name (if attending) _____

Preferred First Name for Spouse's Badge _____

If you are registering a spouse, please include your home address so the Council can provide information on program activities directly to them.

Home Address _____ Email _____

City, State/Province _____ Zip/Postal Code _____ Telephone _____

I plan to attend the AEC Hill Visits on Thursday, September 29. If available, I would like to meet with _____
(Please include name and title of elected official and state)

Registration Fees

Event <i>(U.S. Dollars Only)</i>	On or before 08/29/16	After 08/29/16	Total
<input type="checkbox"/> Aluminum Week (September 26 - 28)	\$1195	\$1295	\$
<input type="checkbox"/> AEC Management Conference Only (September 26 - 28)	\$895	\$195	\$
<input type="checkbox"/> Spouse Meeting Fee (Cost for attending receptions / meals only)	N/A	\$325	\$
GRAND TOTAL =			\$

COMPLIMENTARY

Breakout Sessions

For planning purposes, please indicate which of the Tuesday afternoon concurrent sessions you expect to attend.

1:15 p.m.

- Safety
- Current Perspective on Future Material Use in Automotive Applications
- China and Market Economy Status

2:30 p.m.

- Process Optimization: What Your Team Needs to Know
- AEC EPD and Beyond
- AEC Fair Trade Update

3:45 p.m.

- What's New in Pretreatment for Finishing
- Critical Data Panel Discussion
- U.S. Curtainwall Case: Update and Call to Action

Return completed registration forms and payment to:

 ALUMINUM EXTRUDERS COUNCIL
1000 N. Rand Road, Suite 214
Wauconda, IL 60084 USA

Tel: 847.416.7219 Secure Fax: 847.526.3993

PAYMENT

NOTE: For your protection, please do not email form with credit card information. Please fax or mail completed form to AEC.

Check enclosed for \$ _____ or Credit Card VISA MasterCard AmEx Discover

Please make check payable to Aluminum Extruders Council

Printed Name of Cardholder _____ Signature _____

Billing Address (if different than above) _____

For your protection, this portion of the form will be destroyed after processing your credit card information.

Card Number _____ Exp. Date _____ V-Code _____
(3- or 4-digit verification code on card)

FOR OFFICE USE ONLY

ENTERED _____ ID# _____ TYPE _____

CHECK# _____ AMOUNT\$ _____

Cancellation Policy: Registration fees will be refunded only if written notice is received on or before **September 16, 2016**. A 20% administrative fee will be deducted from the refund. Delegate substitutions may be made at any time without penalty.